

Kerlink & Richardson RFPD Announce Distribution Agreement

Agreement Includes Kerlink's LoRa® Gateways, Sensors and Devices



PRESS RELEASE

Thorigné-Fouillard, France and **Geneva, Ill., USA** – Nov. 18, 2020, 6:00 p.m. CEST – **Kerlink** (AKLK – FR0013156007) and **Richardson RFPD**, an Arrow Electronics company, today announced they have signed a distribution agreement.

Kerlink, a leading provider of solutions for designing, launching and operating public and private LoRaWAN™ IoT networks, offers a comprehensive product portfolio of leading industrial-grade network equipment, best-of-breed network-core, operations and management software and value-added applications.

Under the terms of the agreement, Richardson RFPD will represent Kerlink's IoT network solutions, including LoRa® gateways, sensors and devices.

"We are excited to align with Kerlink to promote IoT-connected network solutions," said Rafael R. Salmi, Ph.D., Richardson RFPD's president. "Kerlink's network-management center enhances our IoT product offering by removing the complex back-end connectivity integration required by customers to deploy their private IoT networks."

"Kerlink partners with experts in IoT, RF and wireless technologies to support our continuing global expansion, and Richardson RFPD is a well-established, global distributor and specialist in these telecommunication solutions," said Yannick Delibie, Kerlink's CTIO. "As an expert in connection systems, it will help us execute our strategy to provide turnkey IoT services and extend our footprint in major markets."

About Kerlink

Kerlink Group is a leading global provider of connectivity solutions for designing, launching, and operating public & private Internet of Things networks. Its comprehensive product portfolio includes industrial-grade network equipment, best-of-breed network core, operations and management software, value-added applications and expert professional services, backed by strong R&D capabilities. Kerlink specializes in enabling future-proof intelligent IoT connectivity for three major domains: Smart Cities – metering, parking, street lighting, waste management, air quality & pollution, building & facilities, assets monitoring... Smart Industries – fleet & asset tracking, energy & utilities, oil, gas & mining, airports, harbors, infrastructure, manufacturing, retail... and Smart Territories – precision agriculture, environment protection and rural towns & areas. More than 120,000 Kerlink installations have been rolled out with more than 330 clients in 69 countries. Based in France, with subsidiaries in the US, Singapore, India, and Japan, Kerlink is a co-founder and board member of the LoRa Alliance® and the uCIFI Alliance™. It is listed on Euronext Growth Paris under the symbol ALKLLK.

For more information, visit www.kerlink.com/ or follow us on Twitter @kerlink_news.

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About Richardson RFPD

Richardson RFPD, an Arrow Electronics company, is a global leader in the RF, wireless, IoT and power technologies markets. It brings relationships with many of the industry's top radio frequency and power component suppliers. Whether it's designing components or engineering complete solutions, Richardson RFPD's worldwide design centers and technical sales team provide comprehensive support for customers' go-to-market strategy, from prototype to production.

More information is available online at www.richardsonrfpd.com.

Follow Richardson RFPD on Twitter at www.twitter.com/Richardson_RFPD



Upcoming events

2020 Full Year Revenue: 11 February 2021, after market close

www.kerlink.com



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